

## Adani Enterprises Limited (CIN No : L51100GJ1993PLC019067)

(CIN No : L511UUGJ1995PLCU19U67)

Registered Office: "Adani House", Near Mithakhali Circle,
Navrangpura, Ahmedabad 380 009

Phone: 079-26565555; Fax: 079-26565500; Email: info@adani.com; Website: www.adani.com

AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2014

PAR		(₹ In Lacs)					
	Particulars	Quarter Ended Year Ended					
Sr.		31-03-2014 31-12-2013		31-03-2013	31-03-2014	31-03-2013	
No.		(Audited) (refer note 6)	(Unaudited)	(Audited)	(Audited)	(Audited)	
1	Income from operations (a) Net Sales / Income from operations (b) Other operating income	269,219 710	304,155 7,730	341,870 355	1,169,954 8,977	1,188,268 820	
	Total Income from operations (net)	269,929	311,885	342,225	1,178,931	1,189,088	
2	Expenses					CONTRACTOR OF THE CONTRACTOR O	
	(a) Cost of materials consumed (b) Purchases of stock-in-trade	- 267,584	- 264,303	212 255,991	12 1,044,988	1,029 1,009,111	
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(33,381)	7,065	41,541	(33,095)		
	(d) Employee benefits expense	3,688	3,852	3,082	14,815	12,320	
	(e) Depreciation and amortisation expense	1,463	1,491	1,365 43,224	5,907 165,500	5,755 150,255	
	(f) Other expenses	39,098 10,195	31,340 9,575	(1,340)	61,333	11,920	
	(g) Foreign Exchange( Gain)/Loss	288,647	317,626	344,075	1,259,460	1,179,465	
3	Total Expenses Profit from operations before other income,	(18,718)	(5,741)	(1,850)	(80,528)		
	finance costs & exceptional items (1-2)			16,456	120,415	61,403	
	Other Income  Profit from ordinary activities before finance	35,755	22,105				
	costs & exceptional items (3+4)	17,037	16,364	14,606	39,887	71,026	
	Finance costs	17,931	20,629	13,179	76,118	30,210	
	Profit from ordinary activities after finance costs but before exceptional items (5-6)	(894)	(4,265)	1,427	(36,231)	40,816	
8	Add/(Less) : Exceptional items (net)	. <u>-</u>	-	(9,993)	-	20,299	
9	Profit from ordinary activities before tax (7+8)	(894)	(4,265)	(8,564)	(36,231)	61,115	
10	Tax expenses	(11,115)	9	(1,205)	(18,362)	9,131	
	Net Profit for the period ( 9 - 10 )	10,221	(4,274)	(7,359)	(17,869)	51,984	
12	Paid-up Equity Share Capital (Face Value of ₹ 1 each)	10,998	10,998	10,998	10,998	10,998	
13	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-			1,025,696	
14	Earning per share (Face Value of ₹ 1 each)		,				
- 1	(not annualised):	0.93	(0.39)	(0.67)	(1.62)	4.73	
PART	Basic & Diluted		(0.22)			agenturing (behavil nightschaft (MVK) has, a gle recompanie in the state of	
A	PARTICULARS OF SHAREHOLDING Public shareholding :					e manifestation and a second	
1	- Number of equity shares of ₹1 each - Percentage of shareholding	274952524 25.00	274952524 25.00	258912274 23,54	274952524 25.00	258912274 23.54	
2 1	Promoters and Promoter group shareholding:						
	(a) Pledged / Encumbered -Number of shares	99387100	118440941	94437100	99387100	94437100	
	-Percentage of shares (as a % of the total shareholding of Promoters and Promoter group)	12.05	14.36	11.23	12.05	11.23	
	-Percentage of shares (as a % of the total share capital of the Company)	9.04	10.77	8.59	9.04	8.59	
(	(b) Non-encumbered -Number of shares	725470459	706416618	746460709	725470459	746460709	
	-Percentage of shares (as a % of the total shareholding of Promoters and Promoter group)	87.95	85.64	88.77	87.95	88.77	
	-Percentage of shares (as a % of the total share capital of the Company)	65.96	64.23	67.87	65.96	67.87	



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AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2014

PAF	RT I	(₹ In Lacs)						
		Consolidated  Quarter Ended Year Ended						
Sr.	Particulars	31-03-2014	31-12-2013	31-03-2013	31-03-2014	31-03-2013		
No.	Particulars	(Audited) (refer	31-12-2013	31-03-2013	31-03-2014	3 1-03-2013		
		note 6)	(Unaudited)	(Audited)	(Audited)	<b>《</b> Audited》		
1	Income from operations							
	(a) Net Sales / Income from operations	16,14,234	13,64,424	11,47,212	54,85,983	46,36,885		
	(b) Other operating income	2,867	10,251	4,078	20,705	9,356		
	Total Income from operations (net)	16,17,101	13,74,675	11,51,290	55,06,688	46,46,241		
2	Expenses			and the state of t				
	(a) Cost of materials consumed	2,09,337	3,26,560	59,025	10,70,091	6,79,278		
	(b) Purchases of stock-in-trade	8,03,907	6,92,139	6,60,854	27,70,779	27,13,782		
	(c) Changes in inventories of finished goods,							
	work-in-progress and stock-in-trade	(17,452)	(18,404)	38,325	(67,669)	4,797		
	(d) Employee Benefits expense	23,174	21,231	18,488	82,846	64,134		
	(e) Depreciation and amortisation expense	82,615	83,329	66,905	3,22,307	2,29,786		
	(f) Other expenses	1,88,105	1,46,921	2,19,568	6,45,788	5,54,204		
	(g) Foreign Exchange( Gain)/Loss	10,389	16,646	(4,990)	1,01,961	29,308		
	Total Expenses	13,00,075	12,68,422	10,58,175	49,26,103	42,75,289		
3	Profit from operations before other income,	7 47 026	1 06 257	93,115	5,80,585	3,70,952		
-	finance costs & exceptional items (1-2)	3,17,026	1,06,253	93,113	5,60,565	5,70,952		
4	Other Income	24,766	21,527	30,794	1,15,898	88,985		
5	Profit from ordinary activities before finance	3,41,792	1,27,780	1,23,909	6,96,483	4,59,937		
	costs & exceptional items (3+4)	3,41,792	1,27,760	1,20,505	0,50,705	4,00,001		
6	Finance costs							
	(a) Finance cost	1,27,991	1,22,228	1,05,724	4,78,572	3,38,353		
	(b) Derivative ( Gain) / Loss	(24,031)	(14,798)	(6,972)	56,537	10,894		
7	Profit from ordinary activities after finance costs	277072	20.750	26 467	1,61,374	110 600		
	but before Exceptional items (5-6)	2,37,832	20,350	25,157	1,01,5/4	1,10,690		
8	Add/(Less) : Exceptional items (net)	-	-	44,470	-	89,833		
	Profit from ordinary activities before tax (7+8)	2,37,832	20,350	69,627	1,61,374	2,00,523		
-	Tax expenses	(1,38,731)	18,617	23,759	(1,03,192)	78,766		
	Net Profit after ordinary item and before minority							
	interests (9-10)	3,76,563	1,733	45,868	2,64,566	1,21,757		
12	Add / (Less): Share of profit / (loss) of associates	-	-	+	-	*		
13	Add / (Less): Share of Minority Interest	(91,781)	5,087	1,510	(42,489)	39,541		
	Net Profit after taxes, minority interest and share		6.000	47 770	2 22 077	4 64 200		
	of profit/(loss) of associates (11-12-13)	2,84,782	6,820	47,378	2,22,077	1,61,298		
	Paid-up Equity Share Capital (Face Value of ₹ 1	10,998	10,998	10,998	10,998	10,998		
- 1	each)	10,996	10,990	10,550	10,00	10,550		
16	Reserve excluding Revaluation Reserves as per	_		_	_	21,28,591		
	palance sheet of previous accounting year					21,20,331		
17	Earning per share (Face Value of ₹1 each)							
	(not annualised):							
	Basic & Diluted	25.89	0.62	4.31	20.19	14.67		
PART	· II							
A	PARTICULARS OF SHAREHOLDING		-					
1   1	Public shareholding :							
1	- Number of equity shares of ₹1 each	274952524	274952524	258912274	274952524	258912274		
	- Percentage of shareholding	25.00	25.00	23.54	25.00	23.54		
2	Promoters and Promoter group shareholding:							
	(a) Pledged / Encumbered							
- 1	-Number of shares	99387100	118440941	94437100	99387100	94437100		
1	-Percentage of shares (as a % of the total	12.05	14.36	11.23	12.05	11.23		
	shareholding of Promoters and Promoter group)	12.05	14.50	11.23	,			
	-Percentage of shares							
	(as a % of the total share capital of the Company)	9.04	10.77	8.59	9.04	8.59		
- 1	(b) Non-encumbered	· · · · · · · · · · · · · · · · · · ·						
- 1	-Number of shares	725470459	706416618	746460709	725470459	746460709		
	-Percentage of shares (as a % of the total	87.95	85.64	88.77	87.95	88.77		
	shareholding of Promoters and Promoter group)	07.50	05.0					
	-Percentage of shares	100						
- 1	(as a % of the total share capital of the Company)	65.96	64.23	67.87	65.96	67.87		



### Adani Enterorises Limited

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AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31ST MARCH, 2014

	Particulars	Quarter ended on 31-03-2014	T
В	INVESTORS COMPLAINTS		1
1	Pending at the beginning of the quarter	Nil	1
	Received during the quarter	13	l
	Disposed of during the quarter	13	l
	Remaining unresolved at the end of the quarter	Nil	

### STATEMENT OF ASSETS AND LIABILITIES

	(₹ in Lac							
			lalone	Consolidated				
Sr. No.	Particulars	As at	As at	As at	As at			
140.		31-03-2014 (Audited)	31-03-2013 (Audited)	31-03-2014	31-03-2013			
A	EQUITY AND LIABILITIES	(Addited)	(Addiced)	(Audited)	(Audited)			
^	EQUITY AND LIABILITIES							
1	   Shareholders' Funds							
	(a) Share Capital	10,998	10,998	10,998	10,998			
	(b) Reserves and Surplus	992,429	1,025,696	2,364,721	2,128,591			
	Subtotal - Shareholders' Funds	1,003,427	1,036,694	2,375,719	2,139,589			
		1,005,427	1,030,034	6,010,110	2,123,203			
2	Minority Interest	_	_	448,065	323,395			
-	minority meerest			440,000	رورارعد			
3	Non - Current Liabilities							
.	(a) Long Term Borrowings	204,058	149,000	4,958,423	4,885,013			
	(b) Deferred Tax Liabilities (net)		7.261	79,975	191,864			
	(c) Other Long Term Liabilities	25,009	34,125	214,042	233,435			
	(d) Long Term Provisions	611	519	77,622	29,674			
	Subtotal - Non current liabilities	229,678	190,905	5,330,062	5,339,986			
4	Current Liabilities							
	(a) Short - term Borrowings	397,350	343,827	1,539,481	1,291,215			
	(b) Trade Payables	498,440	377,036	887,622	611,660			
1	(c) Other Current Liabilities	108,225	63,529	1,148,724	1,413,727			
1	(d) Short term Provisions	18,588	18,276	95,701	72,343			
	Subtotal - Current Liabilities	1,022,603	802,668	3,671,528	3,388,945			
	TOTAL - EQUITY AND LIABILITIES	2,255,708	2,030,267	11,825,374	11,191,915			
B /	ASSETS							
1 1	Non - current assets							
1	(a) Fixed Assets	117,883	108,048	8,405,969	7,792,607			
	(b) Goodwill on Consolidation	117,005	100,048	9,261	9,264			
	(c) Non-current Investments	655,059	404,610	14,410	13,193			
	(d) Deferred Tax Assets (net)	11,115	- 10 1,010	15,182	4,813			
	(e) Long Term Loans and Advances	422,107	575,321	532,725	502,365			
	(f) Other Non- current Assets	-	-	157,676	74,931			
	Subtotal - Non-current Assets	1,206,164	1,087,979	9,135,223	8,397,173			
-								
2 0	Current Assets							
-	(a) Current investments	100	2,059	14,429	19,111			
	(b) Inventories	106,851	73,671	392,407	373,334			
	(c) Trade Receivables	311,302	369,832	1,011,253	900,218			
	(d) Cash and Cash Equivalents	26,088	189,888	372,112	707,424			
	(e) Short-term Loans and Advances	593,843	300,110	546,398	551,091			
	(f) Other current assets	11,360	6,728	353,552	243,564			
	Subtotal - Current Assets	1,049,545	942,288	2,690,151	2,794,742			
	TOTAL - ASSETS	2,255,708	2,030,267	11,825,374	11,191,915			



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#### Notes :-

- 1 The aforesaid Financial Results have been reviewed by the Audit Committee and subsequently approved by the Board of Dire ctors at its meeting held on 17th May, 2014.
- 2 The Consolidated Financial Results have been prepared in accordance with Accounting Standard-21 "Consolidated Financial Statements", Accounting Standard-23 " Accounting for Investments in Associates in Consolidated Financial Statements" and Accounting Standard-27 "Financial Reporting of Interest in Joint Ventures".
- 3 Consolidated Segment wise Revenue, Results and Capital Employed:

(₹ Im Lacs)

		Consolidated					
	Particulars	Quarter Ended			Year Ended		
Sr.		31-03-2014 31-12-2013		31-03-2013	31-03-2014	31-03 -2013	
No.		(Audited) (refer note 6)	(Unaudited)	(Audited)	(Audited)	(Aud ited)	
1	Segment Revenue						
	Trading	520,353	484,688	515,665	2,047,046	2,043,350	
	Power	612,534	419,694	192,453	1,592,222	674,205	
	Port	79,177	73,721	85,388	358,259	3 62,131	
	Agro	246,556	277,724	262,619	931,181	988,845	
	Others	158,481	118,849	95,165	577,980	577,710	
	Total Revenue	1,617,101	1,374,675	1,151,290	5,506,688	4,646,241	
2	Segment Results						
	Profit Before Interest and Tax						
.	Trading	23,898	10,680	32,588	52,631	160,933	
	Power	216,818	40,200	(8,650)	251,544	(58,870)	
1	Port	54,854	50,974	48,905	244,344	234,443	
	Agro	5,732	4,637	17,034	13,646	<b>1</b> 9,873	
1	Others	16,026	(238)	3,236	25,131	14,687	
	Unallocable Income	24,464	21,527	75,265	109,188	178,750	
	Total Profit Before Interest and Tax	341,792	127,779	168,378	696,483	549,816	
	Less : Finance Expenses	103,960	107,430	98,752	535,109	349,293	
	Total Profit before Tax	237,832	20,349	69,627	161,374	200,523	
3	Capital Employed (Segment Assets - Segment Liab						
	Trading	683,526	1,124,495	852,918	683,526	852,918	
	Power	5,849,174	5,708,148	5,126,643	5,849,174	5,126,643	
	Port	1,744,559	1,739,290	1,594,890	1,744,559	1,594,890	
1	Agro	169,865	209,033	191,446	169,865	191,446	
	Others	1,236,373	1,227,579	1,061,931	1,236,373	1,061,931	
		9,683,497	10,008,545	8,827,828	9,683,497	8,827,828	
1	Unallocable	(6,859,713)	(7,529,802)	(6,364,844)	(6,859,713)	(6,364,844)	
	Total Capital Employed	2,823,784	2,478,743	2,462,984	2,823,784	2,462,984	

- Income from operations includes revenue recognized by one of the subsidiary companies i.e. Adani Power Ltd. amounting to ₹ 1,843.12 crores towards the Compensatory Tarrif comprising of lump sum compensation of ₹ 829.75 crores till 31st March 2013 and ₹ 1,013.37 crores for the period from 1st April, 2013 to 31st March, 2014 vide order dated 21st February, 2014 by Central Electricity Regulatory Commission ("CERC") dated 21st February,2014. Haryana Discoms(Uttar Haryana Bijli Vidyut Nigam Limited and Dakshin Haryana Bijli Vidyut Nigam Limited) and GUVNL(Gujarat Urja Vikas Nigam Limited) have filed appeals with the Appellate Tribunal for Electricity ("APTEL") challenging the said order and to grant a stay on the enforcement of the order. APTEL has sought replies from the Company and has set the next date of hearing on May 22, 2014. As of date, APTEL has neither granted the stay nor has passed an order setting aside the said CERC order. The Management has been legally advised that the CERC order is enforceable as on date and is in operation and that the subsidiary company has a fairly arguable case with respect to the appeals filed by the customers against the said order with APTEL.
- 5 Tax expenses includes current tax, deferred tax and adjustment of taxes for the previous year. In absence of the profit during the quarter/ year no current tax provision has been made.
- 6 The figures for the quarter ended 31st March, 2014 and 31st March, 2013 represent the difference between the audited figures in respect of full financial year and the published year-to-date figures up to the third quarter of the relevant financial year.
- 7 The Board has recommended a dividend of ₹ 1.40 (140%) per equity share of the face value of ₹ 1 each for the year 2013-14, subject to approval of shareholders.
- 8 Previous Period's / year's figures have been regrouped / rearranged wherever necessary, to confirm to the current quarter's/ year's classification.

For & on Behalf of the Board,

Rajesh S. Adani

Rajesh S. Adanı Managing Director

Date : 17th May, 2014 Place : Ahmedabad