

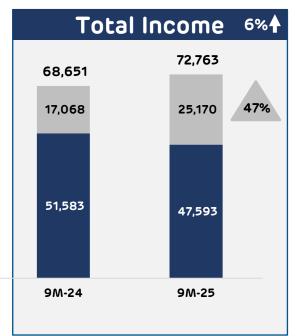
# Adani Enterprises Ltd

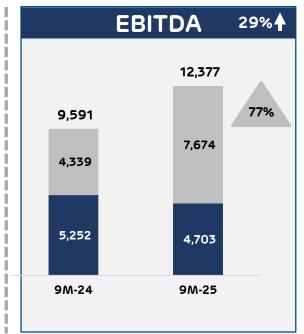
9M & Q3 FY25 Earnings Presentation

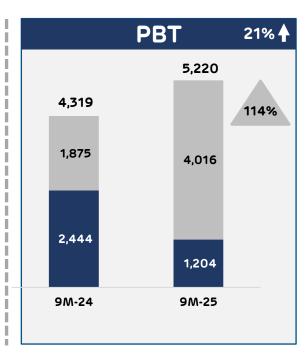




# Results at glance







Established Businesses Incubating Businesses (core infra)

# **AEL**: Incubating Business Growth





ANIL

Green Hydrogen Ecosystem

AAHL

Airports

ARTL

Roads

Total Income

10,575 cr +77%

**EBITDA** 

3,666 cr +121%

Total Income

7,393 cr +26%

**EBITDA** 

2,527 cr +42%

Total Income

7,202 cr +38%

**EBITDA** 

1,481 cr | +63%

Emerging core infra businesses contribution to growth journey

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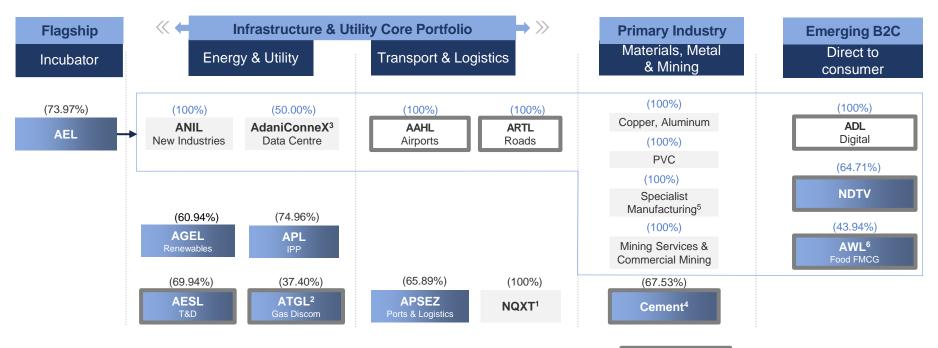


# Adani Group Overview

### Adani Portfolio: A World class Infrastructure & Utility portfolio



### adani



(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries Listed cos

**Direct Consumer** 

#### A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Cement includes 67.53% (67.57% on Voting Rights basis) stake in Ambuja Cements as on 31st December, 2024 which in turn owns 50,05% in ACC Limited, Adam directly owns 6,64% stake in ACC Limited, Ambuja Cements Ltd., holds 58,08% stake in Sanghi Industries Ltd., 5, Includes the manufacturing of Defense and Aerospace Equipment | 6. AEL to exit Adani Wilmar JV, diluted 13.50% through Offer For Sale (13th Jan'24), residual stake dilution is pursuant to agreement between Adani & Wilmar Group. | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited: ANIL; Adami New Industries Limited: AWL; Adami Wilmar Limited: ADL; Adami Digital Labs Pyt, Limited: IPP: Independent Power Producer | NDTV; New Delhi Television Ltd | PVC; Polyvinyl Chloride | Promoter's holdings are as on 31st December, 2024.



### Adani Portfolio: Decades long track record of industry best growth with national footprint



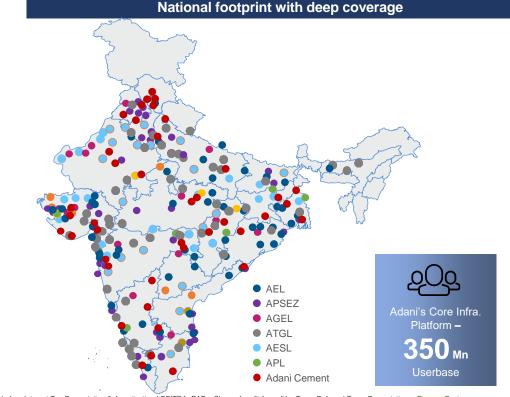
#### Secular growth with world leading efficiency











Note: 1. Data for FY24; 2. Margin for Indian ports business only I Excludes forex gains/losses; 3. EBITDA: Earning before Interest Tax Depreciation & Amortization TeBITDA: PAT + Share of profit from JV + Tax + Deferred Tax + Depreciation + Finance Cost + Forex Loss / (Gain) + Exceptional Items 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business 16. Growth pertains to expansion and development aligned with market growth. Growth of respective Adain portfolio company vs. Industry growth is as follows: APSEZ's cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 1539 MMT (5%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 972 MMT to 1539 MMT and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 408 MMT (14%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%). AGEL's operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%). AGEL's department of 143.6 GW (15%). AGEL's department of 143.6 GW (15%). AGEL's transmission length increased from 6,950 ckm to 20,509 ckm (14%) between 2016 and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%) between 2014 and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%) between 2014 and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%) between 2014 and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%) between 2014 and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%) between 2014 and 2024, surpassing the industry's growth from 972 MMT to 408 MMT (14%) between 2014 and 20



### **Adani Portfolio:** Repeatable, robust & proven transformative model of investment



#### **OPERATIONS CONSUMERS DEVELOPMENT** New C.E.O. Operations (AIMSL) Adani Infra (India) Limited (AIIL) Consumer | Employees | Other Stakeholders Site Development **Inspired Purpose & Value Creation** Origination Construction Operation · Site acquisition Analysis & market · Engineering & design Life cycle O&M Delivering exceptional products & services for elevated intelligence planning engagement · Concessions & · Sourcing & quality · Viability analysis · Asset Management plan regulatory agreements Differentiated and many P&Ls Adani's Core Infra. Platform -Userbase **Energy Network** India's Largest Longest Private HVDC World's largest Commercial Port **Operation Center** Line in Asia Renewable Cluster (at Mundra) (Mundra - Mohindergarh) (ENOC) (at Khavda) Growth Capital - Platform Strategic value Investment Case Long Term Debt 6% Infrastructure Financing Mapping Development 13% 31% Framework PSU Banks March Pvt. Banks March Policy, **Duration** Risk Matching 2024 2016 Bonds 19% Strategy & Risk Management - Rate & Currency 2% NBFCs & FIs Governance & Assurance Risk DII **Diversified Source of Capital** 28% Global Int. Banks Framework Capex LC Continued · Power Utility Business - ENOC · Leadership Development Initiatives **Human Capital** Al enabled Digital Focus & · City Gas Distribution - SOUL Development · Investment in Human Capital Transformation · Transportation Business - AOCC Investment

# **Company Profile**

#### **AEL:** A successful incubator



Development

#### Attractive Incubation Record

#### Proven incubation success record

Year 2015 > APSEZ, APL & AESL Year 2018 > AGEL & ATGL

#### Green Hydrogen Ecosystem

# Integrated manufacturing for generating low-cost green hydrogen

Ingots, wafers, cells, modules, wind turbines & electrolysers

#### **Business Model**

#### **B2B** Model

ANIL Ecosystem, Data Center, Roads **B2C Model** 

Airports & Digital

#### Operations

#### **Global Recognition**

Rigorous Testing & Certification backed operations to meet global standards

e.g. Largest WTG of 5.2 MW received type certification from WINDGUARD

#### Technology backed operations

# Consistent upgradation in technology for business efficiencies

e.g. TopCon technology in Modules, OMCCC in Roads.

#### Capacity Enhancement

Scaling size in Top Line & Asset Base

ANIL Ecosystem Module & Cell - 4 GW ANIL Ecosystem Ingot & Wafer - 2 GW ANIL Ecosystem WTG - 1.5 GW Roads Project @ 5000+ L-Kms

# Sustainable value creation

#### Value to shareholders

#### Significant value creation for shareholders

CAGR @ 31.7% over 30 Years Market Cap @ USD 34.1 Bn#

#### Efficient Capital Management

#### Capital management plan

in line with underlying business philosophy

Net Debt / Equity ratio at 0.9x in 9M25

#### **ESG Governance**

# Scored 63/ 100 in S&P/DJSI assessment

which is significantly higher than sector average score of 29/100

AGEL: Adani Green Energy Ltd; AESL: Adani Energy Solutions Ltd; ATGL: Adani Total Gas Ltd; B2C: Business to Consumer; APSEZ: Adani Ports and Special Economic Zone Ltd; FMCG: Fast-moving consumer goods; ESG: Environmental, Social, and Governance; CAGR: Compounded Annual Growth Rate; I WTG – Wind Turbine Generator I CRC: Corporate Responsibility Committee I FMCG: Fast-moving consumer goods OMCCC: Operations & Maintenance Command & Control Center

1

# AEL: Portfolio of businesses with long term growth potential



#### **AEL Business Portfolio** Infrastructure & Utility Core Portfolio **Emerging B2C Primary Industry** Direct to Transport & Logistics Services Metals Energy & Utility consumer New Industries Mining Services Copper Airports Food FMCG<sup>1</sup> (End to end Green H<sub>2</sub> chain) Integrated Resource **PVC** Data Center Roads Digital Management Industrials Mining Water **Specialized Manufacturing Commercial Mining** Direct Consumer Businesses

A multi-decade story of high growth centered around infrastructure & utility core

<sup>1.</sup> Food FMCG business - [Adani Wilmar Limited] > AEL to exit Adani Wilmar JV, diluted 13.50% through Offer For Sale (13th Jan'24), residual stake dilution is pursuant to agreement between Adani & Wilmar Group.

H<sub>2</sub>: Hydrogen; IRM: Integrated Resources Management; FMCG: Fast-moving consumer goods; PVC: Poly Vinyl Chloride

# **Business Highlights**





# Green Hydrogen Ecosystem - ANIL

- Module sales records ~3.3 GW during nine months on back of export growth of 20% and domestic sale by 176%
- □ 3.3 MW WTG model got listed in RLMM, taking ANIL Wind business offerings to four listed WTG models



- ☐ Phase I of Hyderabad Data Center with capacity of 9.6 MW fully operational
- ☐ Pune 1 & 2 Phase I crossed 50% completion

# Airports - AAHL

- □ Navi Mumbai airport successfully conducted first commercial flight validation test and now a step closer to become operational
- Mumbai Airport becomes first in India and third in world to receive prestigious Level 5 Accreditation from ACI for exemplary standards in customer experience

### Adani Wilmar Ltd (AWL) - Transaction Update & Its Impact



#### Pursuant to approval in Board Meeting on 30th December 2024:

- AEL, ACLLP and Lence entered into an Option Agreement, which provides for up to 31.06% shares held by ACLLP in AWL
- Adani nominated **Directors stepped down** on the same date from Board of AWL upon execution of the Agreement
- ACLLP launched an Offer-For-Sale (OFS) -
  - For ~19.51 cr shares with **floor price of Rs.275 / share** Base Issue of ~17.55 cr shares & Green Shoe Option of ~1.96 cr shares
  - Sold ~17.56 cr shares at average price of Rs.276.50 / share and received net proceeds of Rs.4,808 crore
- ACLLP / AEL's stake in joint venture AWL has reduced from 43.94% to 30.42%
- AWL achieves compliance with Minimum Public Shareholding (MPS) of Listing Regulations

#### Cash Inflows and Impact on AEL Investment Plans:

Cumulative post-tax equity of ~USD 1.6 bn available for investments on core infrastructure businesses

USD 1.6 bn cash to be base equity (~Rs.14,200 crore)



Capex investments will be enabled (at D/E - 80:20)

(~Rs.70,800 crore)

USD 8.2 bn



USD 1.3 bn

Run Rate EBITDA p.a. to be generated (at 15-18% return)

(~Rs.11.300 crore)



USD 600 mn

Cash After Tax p.a. to be generated

(~Rs.5,100 crore)

AEL's consolidated PAT to have impact of ~USD 36 mn (Rs.300 cr) from AWL exit

# **Business Updates**

# **AEL**: Energy & Utility – Adani New Industries Ltd (ANIL)

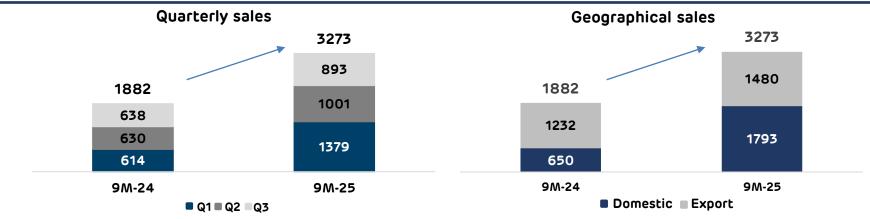


# Integrated Manufacturing Solar



Plant	Capacity	Status
Cell & Module (TopCon)	2.0 GW	■ Module & Cell line operational
Cell & Module (MonoPerc)	2.0 GW	■ Module & Cell line operational
Ingot & Wafer	2.0 GW	■ Operational

### Module sales increased by 74%



GW: Giga Watt I MW: Mega Watt

# **AEL**: Energy & Utility – Adani New Industries Ltd (ANIL)



# Integrated Manufacturing Wind

#### Capacity

#### Description

1.5 GW

ISO 9001:2015 (Nacelle Plant) certification

IECRE-IEC (for global WTG supply)



# India's largest capacity

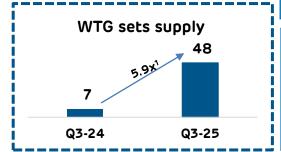
**WTG 5.2 MW** 

Cumulative Order book at 254 sets

■ 104 sets supplied during 9M-25



RLMM Listing done for 3.3 MW WTG model

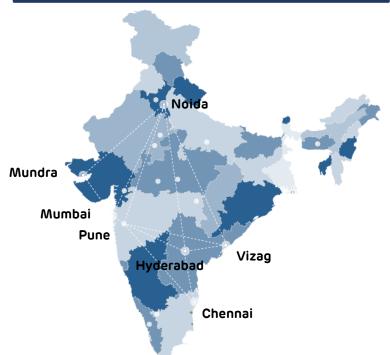


- **Technology Design & Development Center** office is formally registered at Rostock, Germany and fully operational now
- ★ Won the prestigious Platinum Award in the category of "Occupational Health and Safety" in "Golden Bird National Award -2024" competition

# **AEL**: Energy & Utility – ACX (Data Center)



Empowering Digital India with a Platform of Data Center Solutions with Strong Partnership



#### Status

#### Chennai

Phase I 17 MW Operational

33 MW

#### Noida

- Completion ~99% > 50 MW Core & Shell + 10 MW MEP
- Preconstruction activities started > 40 MW MEP

50 ww

#### Hyderabad

- Phase I of 9.6 MW operational
- Completion ~19% > Phase II of 9.6 MW

48 ww

#### Pune

- Pune I Completion ~59% > Phase I of 9.6 MW
- Pune II Completion ~73% > Phase I of 9.6 MW

96 ww

#### Navi Mumbai

Power infrastructure and Pre-Construction works in process

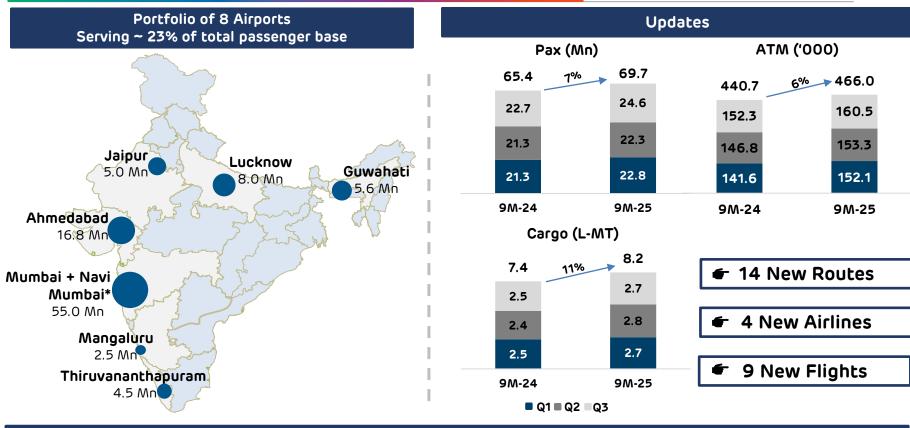
#### Other Updates

- Order Book 210+ MW
- Chennai Data Center uptime 100%

Goal is to have a 1GW Data Center Platform by 2030 that empowers Digital India

### **AEL**: Transport & Logistics – AAHL (Airports)

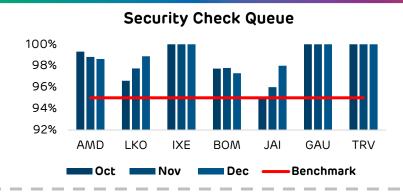


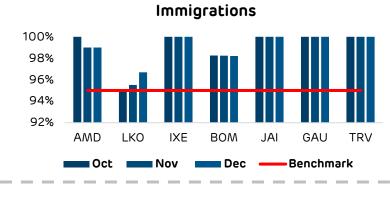


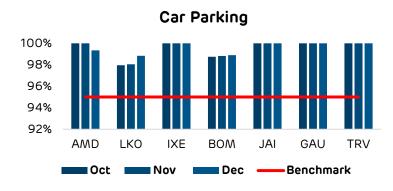
AAHL powered with 300 Mn+ consumer base leveraging network effect and consumer mindset

## **AEL**: Transport & Logistics – AAHL (Airports)







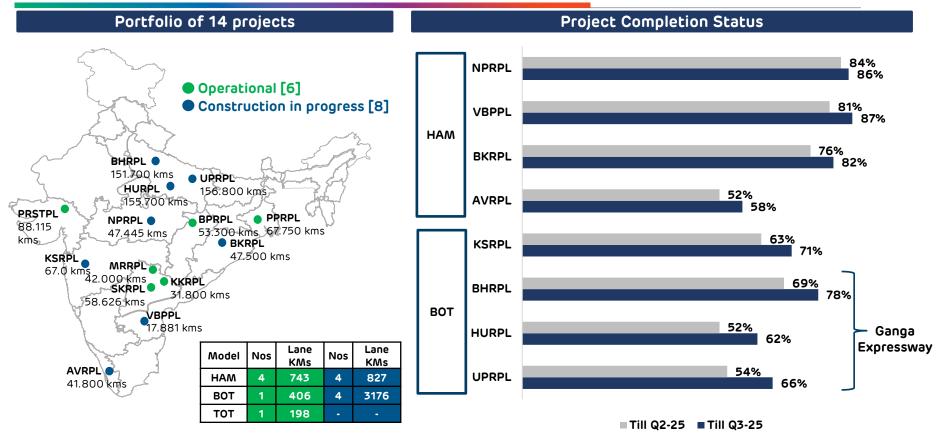


Check In							
100%							
98%							
96%							ш
94%				Ш		Ш	
92%							
	AMD	LKO	IXE	BOM	JAI	GAU	TRV
Oct Nov Dec ——Benchmark							

Particular	KPI Benchmark as per Guidelines
Security Check Queue	95% of peak pax < 5 mins
Immigrations	95% of peak pax wait less than 10 minutes- Arrivals/Dep
Car Park	95% of drivers take less than 5 minutes
Check In	95% of peak pax < 5 mins

### **AEL**: Transport & Logistics – ARTL (Roads)





# **Operational Performance**

# **AEL**: Operational Performance – Incubating Businesses





Parameters	Q3-24	Q3-25	% change
Module Sales (MW)	638	893	40%
WTG Supply (Sets)	7	48	5.9x <sup>1</sup>

Parameters	9M-24	9M-25	% change
Module Sales (MW)	1882	3273	74%
WTG Supply (Sets)	7	104	13.8x <sup>1</sup>



Parameters	Q3-24	Q3-25	% Change
Pax movement (Mn)	22.7	24.6	8%
ATM ('000)	152.3	160.5	5%
Cargo (Lacs MT)	2.5	2.7	9%

Parameters	9M-24	9M-25	% change
Pax movement (Mn)	65.4	69.7	7%
ATM ('000)	440.7	466.0	6%
Cargo (Lacs MT)	7.4	8.2	11%



Parameters	Q3-24	Q3-25	% change
Construction of Roads (L-KMs)	137.9	805.1	4.8x

Parameters	9M-24	9M-25	% change
Construction of Roads (L-KMs)	230.2	1715.5	6.5x

## **AEL**: Operational Performance – Established Businesses





Parameters	Q3-24	Q3-25	% change
Production (MMT)	7.7	13.2	73%
Dispatch (MMT)	7.6	11.8	55%

Parameters	9M-24	9M-25	% change
Production (MMT)	21.1	31.0	47%
Dispatch (MMT)	20.2	29.3	45%



Parameters	Q3-24	Q3-25	% change
Production (MMT)	2.9	3.3	14%
Dispatch (MMT)	3.0	3.2	7%

Parameters	9M-24	9M-25	% change
Production (MMT)	8.4	9.9	18%
Dispatch (MMT)	8.1	9.8	21%



Parameters	Q3-24	Q3-25	% change	
Sales volume	20.8	12.1	(42)%	

Parameters	9M-24	9M-25	% change	
Sales volume	57.4	41.2	(28)%	

# Financial Highlights

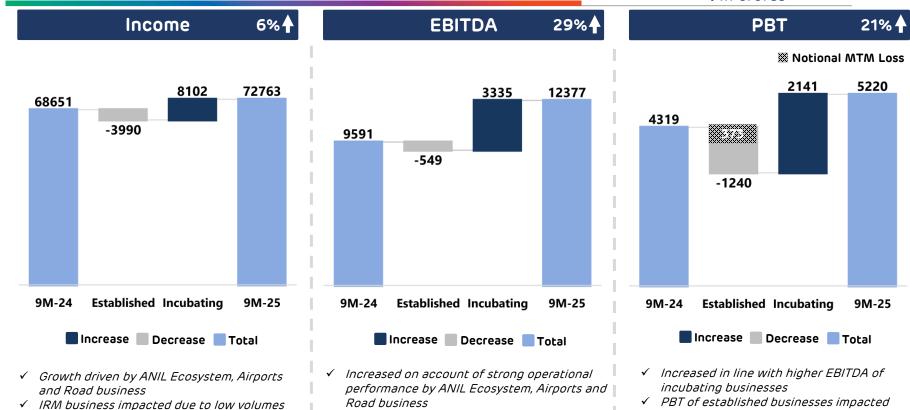
### **AEL**: Consolidated Financials Highlights



due to low volumes in IRM & forex MTM

loss (primarily in Australia business)



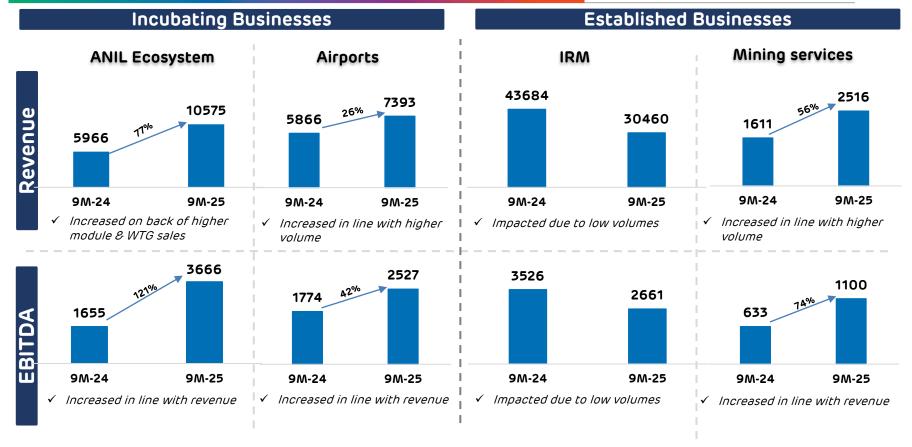


Established businesses EBITDA impacted due

to IRM low volumes







### **AEL**: Consolidated Financials Highlights

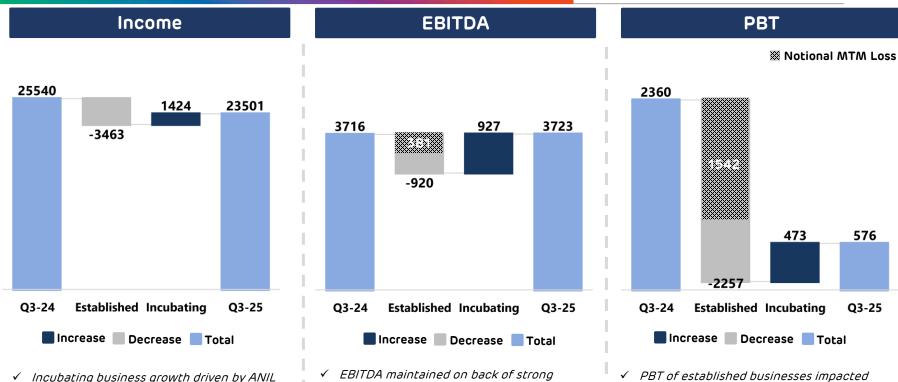
Ecosystem, Airports business

✓ IRM business impacted due to low volumes



due to low volumes in IRM & forex MTM

loss (primarily in Australia business)



performance by incubating businesses

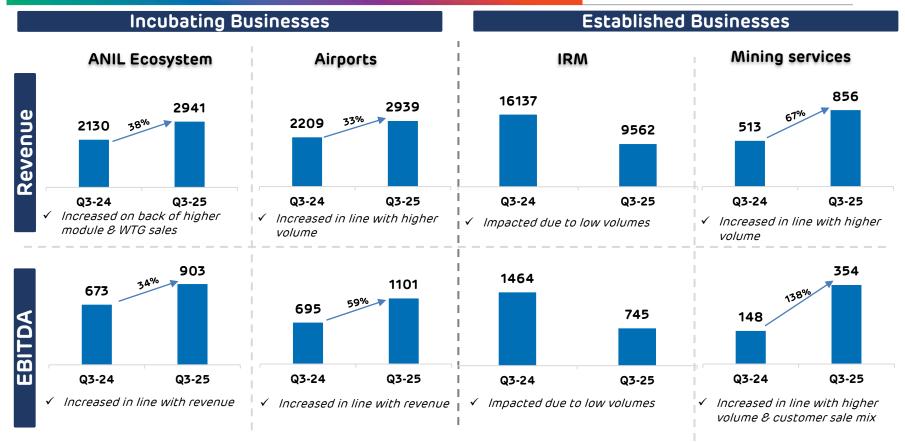
impacted due to IRM low volumes &

✓ Established businesses EBITDA

MTM forex loss

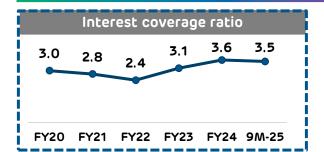
Incubating Business – [Energy & Utility – ANIL Ecosystem, Adani Connex Data Center, Transport & Logistics – Adani Airports Holdings Ltd, Adani Road Transport Ltd] Established Business – [Primary Industries – Mining services, IRM, Mining, Metals and Industrials]

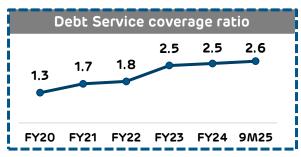


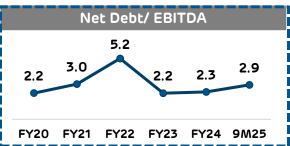


#### AEL: Debt Movement 9M FY25 - Consolidated









#### Increase in debt accounted for

#### **Airports**

- > Construction of Navi Mumbai Project
- > PPRA Payment of Three Airports
- Construction of New Terminals
- > Capex expenditure for Non-aero activities

#### Roads

- Construction of Ganga Expressway project
- > Construction of other projects

#### Copper

- > Construction of Copper plant 500 KTPA
- > Working capital requirements

#### **PVC**

Construction of PVC plant 1 MMTPA

# EBITDA yet to be accounted

Navi Mumbai Airport to go live in Q1 FY26

Ganga Expressway Road to go live in FY26

**Copper plant** to go live fully in **Q1 FY26** 

PVC plant to go live in FY28

PPRA: Past Period Regulatory Assets

## **AEL**: Debt Details - Consolidated



#### ₹ In crores

		As at March-24			As at Dec-24			
Segment	Nea Cusses	Current Debt			Non Owners	Current Debt		
	Non-Current Debt	Working	Short	Total	Non-Current Debt	Working	Short	Total
		Capital	Term Loan			Capital	Term Loan	
ANIL Ecosystem	3,394	616	-	4,010	3,072	848	-	3,920
Airport	19,101	102	2	19,206	25,969	93	52	26,114
Road	8,038	-	-	8,038	13,594	-	-	13,594
Copper	2,526	-	1,052	3,578	5,126	-	2,673	7,799
IRM	142	1,067	39	1,249	106	931	39	1,076
Mining Services	895	73	10	978	940	411	162	1,513
Australia Project	6,845	-	37	6,882	6,309	-	942	7,251
Defence	68	347	-	415	247	385	-	632
Shipping	329	-	-	329	286	222	-	508
Oz Renewable	403	-	-	403	64	-	-	64
Corporate & Others	3,481	10	1,547	5,039	8,284	809	51	9,144
Total	45,222	2,216	2,687	50,124	63,997	3,698	3,919	71,614
Gross Debt	45,222	4,9	903	50,124	63,997	7,6	617	71,614
Less : Shareholder's Loan	12,051	3	9	12,090	17,139	3	9	17,178
External Debt	33,171	4,8	363	38,035	46,858	7,5	578	54,436
Less : Cash & Bank Balances		<u> </u>		7,068		<u> </u>		5,833
Net External Debt				30,966				48,603

# **ESG Highlights**

### **AEL**: ESG – Ratings & Awards



#### Ratings

S&P Dow Jones Indices A Division of S&P Global

**DJSI CSA** (2024)

63

Ranked 4th in its sector globally and placed in the 98th percentile.

Achieved **Top Score in Social dimension** in the 100th percentile

F AEL's DJSI CSA gross score(without the impact of any controversies) is 77, placing it as a sector leader globally (the best performer has a score of 71) in S&P ESG Ratings. For AEL, the gross score has improved by 16 points YoY

#### Recognitions

Adani Enterprises Limited won the India Sustainability Conclave Award 2024 for "Great Indian Best Overall Sustainable Performance"

ANIL Ecosystem WTG business

won the prestigious

Platinum Award in the category of

"Occupational Health and Safety" in Golden Bird National Award

2024



CDP - CC (2023)

Denotes "Management level" which means company is taking coordinated action on climate issues



Sustainalytics

33.4

Denotes "High Risk", Improvement from previous rating of 34.3



**CRISIL** 

50

Denotes "Below Average", Increase from previous score of 48



TPI

Level 3

Denotes "Integrating climate change into operational decision making"



Consensus ESG

79

Consistent ranking above the industry average of 51. Increase from previous score of 76



**MSCI** 

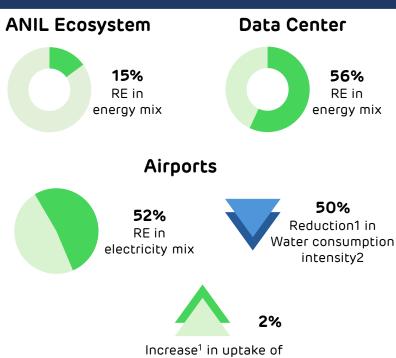
CCC

Adani Connex Hyderabad Site has been awarded the British Safety Council Sword of Honor for 2024

### **AEL**: ESG Performance Highlights 9M FY25







#### **Primary Industries**

### Mining Services



Reduction<sup>1</sup> in Scope 1+2 emission intensity<sup>3</sup>



waste generated is Reused & Recycled



Reduction<sup>1</sup> in Water consumption intensity<sup>3</sup>

4,56,671

Trees planted

Renewable Energy

# **Appendix**

# Energy & Utility

**Project Updates** 

# **AEL**: Energy & Utility – Water



Project Model	Project / Location	State	Capacity	SPV and Salient Features	Concession Period (In Yrs) (Const. + O&M)
HAM	Prayagraj Water Pvt Ltd	Uttar Pradesh	326 MLD	Project Status > COD Achieved	2 + 15
HAW	Bhagalpur WasteWater Ltd	Bihar	45 MLD	• Project Status > ~85.47%	2 + 15
EPC	Shakkar Pench Micro Lift Irrigation Project	Madhya Pradesh	95000 Ha	Project Status > ~Forest Approval is under progress	6 + 5

# **Transport & Logistics**

**Project Updates** 

# **AEL**: Transport & Logistics – AAHL (Airports)



## **Volume Details**

Aisposts	Passengers (In Mn)			ATM (In '000)			Cargo (In Lacs MT)					
Airports	Q3-24	Q3-25	9M-24	9M-25	Q3-24	Q3-25	9M-24	9M-25	Q3-24	Q3-25	9M-24	9M-25
Ahmedabad	2.9	3.5	8.6	9.7	21.9	26.5	63.8	73.7	0.3	0.3	0.8	0.8
Lucknow	1.6	1.7	4.6	4.7	11.8	12.7	34.2	38.0	0.1	0.1	0.2	0.2
Mangaluru	0.5	0.6	1.5	1.7	3.9	4.4	10.6	12.3	0.0	0.0	0.0	0.0
Mumbai	13.6	14.3	38.9	40.9	83.1	83.8	241.5	247.8	2.0	2.2	6.0	6.7
Jaipur	1.4	1.6	4.0	4.4	11.9	12.8	33.0	35.3	0.1	0.1	0.1	0.2
Guwahati	1.5	1.6	4.5	4.5	12.0	12.1	35.2	34.3	0.0	0.1	0.1	0.2
Thiruvananthapuram	1.1	1.3	3.2	3.7	7.8	8.3	22.2	24.6	0.0	0.1	0.1	0.2
Total	22.7	24.6	65.4	69.7	152.3	160.5	440.7	466.0	2.5	2.7	7.4	8.2

ATM - Air Traffic Movement

# **AEL**: Transport & Logistics – ARTL (Roads)



Project Model	Project SPV / Location	Length (KMs)	Financial Closure	Project Completion Status	Concession Period (in Yrs) (Const. + O&M)	
	Bilaspur Pathrapali Road Pvt Ltd (BPRPL) / Chhattisgarh	53.3	Secured	Operational	2 + 15	
	Suryapet Khammam Road Pvt Ltd (SKRPL) / Telangana	58.6	Secured	Operational	2.5 + 15	
	Mancherial Repallewada Road Pvt Ltd (MRRPL) / Telangana	42.0	Secured	Operational	2 + 15	
нам	Vijayawada Bypass Project Pvt Ltd (VBPPL) / Andhra Pradesh		Secured	87%	2.5 + 15	
ПА/М	Nanasa Pidgaon Road Pvt Ltd (NPRPL) / Madhya Pradesh	47.4	Secured	86%	2 + 15	
	Azhiyur Vengalam Road Pvt Ltd (AVRPL) / Kerala	40.8	Secured	58%	2.5 + 15	
	Kodad Khammam Road Pvt Ltd (KKRPL) / Telangana	31.8	Secured	Operational	2 + 15	
	Badakumari Karki Road Pvt Ltd (BKRPL) / Odisha	47.5	Secured	82%	2.5 + 15	
тот	PRS Tolls Pvt Ltd / Gujarat	49.5	Secured	Operational	0 + 20	
DOT	Panagarh Palsit Road Pvt Ltd (PPRPL) / West Bengal	67.8	Secured	Operational	2.5 + 18	
ВОТ	Kagal Satara Road Pvt Ltd (KSRPL) / Maharashtra	65.1	Secured	71%	2 + 16	

# **AEL**: Transport & Logistics – ARTL (Roads)



Project Model	Project SPV / Location	Length (KMs)	Financial Closure	Project Completion Status	Concession Period (in Yrs) (Const. + O&M)
	Maharashtra Border Check Post Network Ltd (MBCPNL) / Maharashtra	24 BCPs	Secured	21 BCPs Operation; 2 COD Achieved	1.5 + 23
	Ganga Expressway, Uttar Pradesh	464.2			
ВОТ	Budaun Hardoi Road Pvt Ltd (BHRPL)	151.7	Secured	78%	3 + 27
	Hardoi Unnao Road Pvt Ltd (HURPL)	155.7	Secured	62%	3 + 27
	Unnao Prayagraj Road Pvt Ltd (UPRPL)	156.8	Secured	66%	3 + 27

# **Primary Industries**

**Project Updates** 





## **Volume Details in MMT**

Mine	State	Customer (Owner)	Q3-24		Q3-25		9M-24		9M-25	
Mille	State		Р	D	Р	D	Р	D	Р	D
PEKB	Chhattisgarh	RRVUNL	0.0	0.0	4.1	3.0	4.8	4.2	10.6	8.1
Gare Pelma III	Chhattisgarh	CSPGCL	1.0	1.0	1.0	1.1	2.4	2.7	2.2	3.0
Talabira II & III	Odisha	NLCIL	3.6	3.6	5.6	5.6	8.2	8.2	11.5	11.5
Suliyari	Madhya Pradesh	APMDC	1.6	1.8	1.7	1.5	3.7	3.3	4.3	4.4
Kurmitar	Odisha	OMC	1.4	1.2	0.9	0.7	2.1	1.8	2.4	2.4
	Total			7.6	13.2	11.8	21.1	20.2	31.0	29.3

# **AEL**: Primary Industries – Mining Services



Mine Service Contracts	Mine	Capacity	State	Customer (Owner)	SPV Name
	PEKB	18.0 MMT	Chhattisgarh	RRVUNL	Parsa Kente Collieries Ltd
	Gare Pelma III	5.0 MMT	Chhattisgarh	CSPGCL	Gare Pelma III Collieries Pvt. Ltd
	Talabira II & III	20.0 MMT	Odisha	NLCIL	Talabira (Odisha) Mining Pvt Ltd
	Suliyari	5.0 MMT	Madhya Pradesh	APMDC	Adani Enterprises Ltd
Coal Mine Service Contracts	Parsa	5.0 MMT	Chhattisgarh	RRVUNL	Rajasthan Collieries Ltd
Contracts	Kente Extension	9.0 MMT	Chhattisgarh	RRUVNL	Rajasthan Collieries Ltd
	Gare Pelma II	23.6 MMT	Chhattisgarh	MAHAGENCO	Gare Pelma II Collieries Pvt. Ltd
	Pelma	15.0 MMT	Chhattisgarh	SECL	Pelma Collieries Ltd
	Dahegaon	1.0 MMT	Maharashtra	ACL	Adani Mining Ltd
Iron Ore Mine	Kurmitar	6.0 MMT	Odisha	OMC	Kurmitar Iron Ore Mining Pvt Ltd
Service Contracts	Taldih	7.0 MMT	Odisha	SAIL	Adani Enterprises Ltd

COD - Commercial Operation Date | PEKB - Parsa East Kente Basen | RRVUNL - Rajasthan Rajya Vidyut Utpadan Nigam Ltd | CSPGCL - Chhattisgarh State Power Generation Company | NLCIL - Neyveli Lignite Corporation India Ltd | APMDC - Andhra Pradesh Mineral Development Corporation | SECL - Southeastern Coalfields | limited | ACL - Ambuja Cements Ltd | OMC - Odisha Mining Corporation Ltd | SAIL - Steel Authority of India Ltd



# **AEL**: Primary Industries – Commercial Mining



Mine Contracts	Mine	Capacity	State	SPV Name
	Gondulpura	4.0 MMT	Jharkhand	Adani Enterprises Ltd
	Bijahan	5.3 MMT	Odisha	Mahanadi Mines and Minerals Pvt Ltd
Domestic Commercial Mining Contracts	Madheri (Northwest)	TBD	Maharashtra	MH Natural Resources Pvt Ltd
	Purunga	TBD	Chhattisgarh	CG Natural Resources Pvt Ltd
	Gondbahera Ujheni	4.1 MMT	Madhya Pradesh	MP Natural Resources Pvt Ltd

# **ESG Framework**

## **AEL**: ESG backed by Assurance





#### Vision

To be a world class leader in businesses that enrich lives and contribute to nations in building infrastructure through sustainable value creation.

## Our Key ESG Commitments

- Aim to achieve No-Net Loss to biodiversity and align with IBBI/ TNFD principles
- Becoming a **net water positive** company
- Become a signatory to UN Global Compact (UNGC)
- Airport and data center businesses to become operational net zero by 2029 and 2030 respectively
  - **Creating shared value** for communities through integrated and sustainable development
- Achieve 'zero harm' through institutionalizing systems, controls and standards

#### Guiding principles

UNGC	SDG	SBTi
GRI Standard	BRSR	DJSI
TCFD	IBBI/ TNFD	CDP

### Policy Structure

- Climate Change Policy
   Environment Policy
  - Energy and Emission Policy
  - Water Stewardship Policy
  - Biodiversity Policy
- Human Rights
  - Corporate Social Responsibility Policy
  - Occupational Health and Safety Policy
- Board Diversity
  - Anti-corruption and anti-bribery
  - Related Party Transaction Policy

#### Focus Area

- Climate Action
- Affordable and clean energy
- Clean water and sanitation
- Responsible consumption
- Biodiversity conservation
- No poverty
- Zero hunger
- Good health and well being
- Quality education
- Decent work and economic growth
- Industry, innovation & infrastructure

## Policy and ESG Alignment framework backed by robust assurance program

# **AEL**: Adopted UN Sustainable Development Goals



## **United Nations** Sustainable Development Goals 2030

































## Our Key Social Initiatives mapped to UNSDG

#### Women's Education 1. No Poverty

2. Zero Hunger

Multiple Locations

Sarquia

- · Own schools, digitalization and up gradation of Govt, school to provide cost free education to the needv.
- Project Suposhan undertaken by Adani Wilmar is successfully continuing its operation.

## 4. Quality Education Women's Health

3. Good Health & Well Being

· Partnered with self help group to educate and provide sanitary pads for safe menstrual hygiene to ensure better health.

#### Women's **Empowerment**

Sarguja & Tamnar

 Various projects undertaken by Gauri Self help groups for collection and marketing of Non-Timber Forest Produce

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth

## **Ecology**

Mundra

· Conservation of mangroves in coordination with **GUIDE** 

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land

### Local & Rural infra Development

Sarquia

 Organic Farming and Integrated Multi purpose business model

- 9. Industry, Innovation & Infra Structure
- 11. Sustainable Cities & Communities

### Water Secure Nation

Multiple Locations · Deepening of ponds and tanks, Rooftop Rainwater Harvesting, Recharging Bore wells

6. Clean Water and Sanitation

Social philosophy drives initiatives that are aligned with UN Sustainable Development Goals

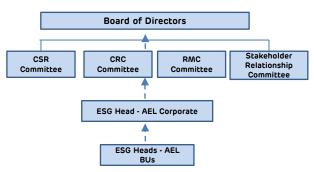
UNSDG - United Nations Sustainable Development Goals

# **AEL**: Strong Governance Framework



Corporate Responsibility, CSR & Nomination & Corporate Social Responsibility Committee in place with 67% Independent Directors  Nomination and Remuneration Committee with 100% Independent Directors  Audit Oversight  Audit Committee consisting of 100% Independent Directors (100% non-promoter/ non-executive)  Statutory Auditors: M/s. Shah Dhandharia & Co. LLP  Risk Management Committee in place with 50% Independent Directors  Sub-Committees of Risk Management Committee with 67% independent directors:  Risk Management  Mergers & Acquisitions Committee  Legal, Regulatory & Tax Committee  Legal, Regulatory & Tax Committee  Reputation Risk Committee  Reputation Risk Committee  All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report		
## Diversity    12.5% Women Directors   Corporate	e Areas   Key H	nce Areas Key Highlights
Corporate Responsibility, CSR 8 Nomination 8 Remuneration  Audit Oversight  Audit Oversight  Fisk Management  Risk Management  Paragens Acquisitions Committee  - Commodity Price Risk Committee  - Reputation Risk Committee  - Reputation Risk Committee  - Detailed Policy in place for Related Party Transactions  Corporate Responsibility Committee in place with 100% Independent Directors  Corporate Social Responsibility Committee in place with 67% Independent Directors  Audit Committee consisting of 100% Independent Directors (100% non-promoter/ non-executive)  - Statutory Auditors: W/s. Shah Dhandharia & Co. LLP  Risk Management Committee in place with 50% Independent Directors  - Sub-Committees of Risk Management Committee with 67% independent directors:  - Mergers & Acquisitions Committee  - Legal, Regulatory & Tax Committee  - Commodity Price Risk Committee  - Reputation Risk Committee  - Reputation Risk Committee  - All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report  - All RPTs beyond statutory thresholds require shareholder approval by way	dence 🗸	endence ✓ 50% Independent Directors
Corporate Responsibility, CSR & Nomination & Remuneration  Audit Oversight  Audit Committee consisting of 100% Independent Directors (100% non-promoter/ non-executive)  Statutory Auditors: Ws. Shah Dhandharia & Co. LLP  Risk Management Committee in place with 67% independent directors:  Sub-Committees of Risk Management Committee with 67% independent directors:  Risk Management  Mergers & Acquisitions Committee  Legal, Regulatory & Tax Committee  Reputation Risk Committee  Reputation Risk Committee  All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report  All RPTs beyond statutory thresholds require shareholder approval by way	✓	✓ 12.5% Women Directors
Nomination & Remuneration  Audit Oversight  Audit Committee consisting of 100% Independent Directors (100% non-promoter/ non-executive)  Statutory Auditors: Ws. Shah Dhandharia & Co. LLP  Risk Management Committee in place with 50% Independent Directors  Sub-Committees of Risk Management Committee with 67% independent directors:  Risk Management  Mergers & Acquisitions Committee  Legal, Regulatory & Tax Committee  Legal, Regulatory & Tax Committee  Commodity Price Risk Committee  Reputation Risk Committee  Detailed Policy in place for Related Party Transactions (RPT) to ensure all are on 'arm's length' basis  Related Party Transactions  All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report  All RPTs beyond statutory thresholds require shareholder approval by way	ľ	to provide assurance on ESG aspects
Audit Oversight  promoter/ non-executive)  Statutory Auditors: Ws. Shah Dhandharia & Co. LLP  Risk Management Committee in place with 50% Independent Directors  Sub-Committees of Risk Management Committee with 67% independent directors:  Risk Management  Mergers & Acquisitions Committee  Legal, Regulatory & Tax Committee  Commodity Price Risk Committee  Reputation Risk Committee  Petailed Policy in place for Related Party Transactions (RPT) to ensure all are on 'arm's length' basis  Related Party Transactions  All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report  All RPTs beyond statutory thresholds require shareholder approval by way	CSR &	8 Directors
✓ Risk Management Committee in place with 50% Independent Directors   ✓ Sub-Committees of Risk Management Committee with 67% independent directors:   ■ Mergers & Acquisitions Committee   ■ Legal, Regulatory & Tax Committee   ■ Commodity Price Risk Committee   ■ Reputation Risk Committee   ■ Reputation Risk Committee   ■ Detailed Policy in place for Related Party Transactions (RPT) to ensure all are on 'arm's length' basis   Related Party Transactions   ✓ All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report   ✓ All RPTs beyond statutory thresholds require shareholder approval by way	nt	ight promoter/ non-executive)
Sub-Committees of Risk Management Committee with 67% independent directors:  ■ Mergers & Acquisitions Committee ■ Legal, Regulatory & Tax Committee ■ Commodity Price Risk Committee ■ Reputation Risk Committee ■ Reputation Risk Committee ■ Detailed Policy in place for Related Party Transactions (RPT) to ensure all are on 'arm's length' basis  Related Party Transactions  ✓ All RPTs are reviewed by the Audit Committee and are duly disclosed in th annual report ✓ All RPTs beyond statutory thresholds require shareholder approval by way	✓	✓ Statutory Auditors : M/s. Shah Dhandharia & Co. LLP
■ Legal, Regulatory & Tax Committee ■ Commodity Price Risk Committee ■ Reputation Risk Committee ■ Reputation Risk Committee ■ Detailed Policy in place for Related Party Transactions (RPT) to ensure all are on 'arm's length' basis ■ All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report ■ All RPTs beyond statutory thresholds require shareholder approval by way	<b>✓</b>	✓ Sub-Committees of Risk Management Committee with 67% independent
■ Commodity Price Risk Committee ■ Reputation Risk Committee  ✓ Detailed Policy in place for Related Party Transactions (RPT) to ensure all are on 'arm's length' basis  Related Party Transactions ✓ All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report ✓ All RPTs beyond statutory thresholds require shareholder approval by way	ent	ement • Mergers & Acquisitions Committee
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	<b>✓</b>	Thirty is defined stated of the shortest and the shortest approver of wey or
Stakeholders Relationship Committee in place with 75% Independent Directionship Committee in Place wi	✓	Stakeholders Pelationship Committee in place with 75% Independent Directors
Anti Corruption and and Corruption.	n and	and Corruption.
of Conduct	V	Code Of Conduct For Board Of Directors And Senior Management in place.
✓ Insider Trading Code in Place	✓	✓ Insider Trading Code in Place

#### **ESG Governance Structure**



# Roles & Responsibilities of AEL Corp ESG Function

- ✓ Defining and setting ESG priorities for AEL.
- ✓ Development of ESG related policies, and procedures
- ✓ Support AEL BUs for developing transition plan to become operational net zero
- ✓ Capacity Building on ESG for businesses including training.
- ✓ Submit response to key ESG rating agencies such as DJSI and CDP and develop ESG & BRSR Report.
  - ESG target setting and monitoring performance

## Roles & Responsibilities of BU ESG Team

- ✓ Create business-level ESG strategy, implementation and monitoring plan.
- ✓ Develop decarbonization strategy with an objective to become a Net Zero business
- ✓ Manage ESG related compliance obligations.
- Business specific ESG disclosures

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# Thank You