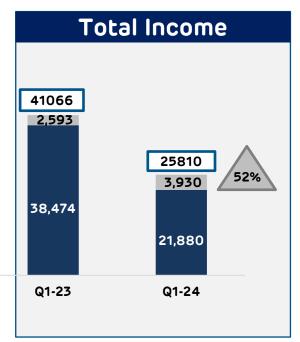


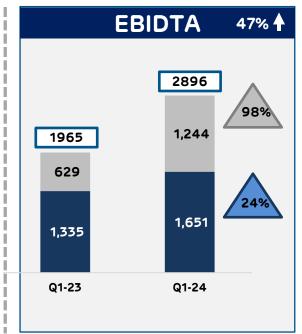
Adani Enterprises Ltd

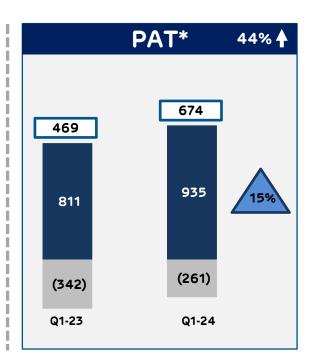
Q1 FY24
Earnings Presentation



Results at glance







■ Established Businesses ■ Incubating Businesses

Total Income impacted due to correction in coal prices; while EBIDTA & PAT continue to grow on strong operational growth

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Appendix

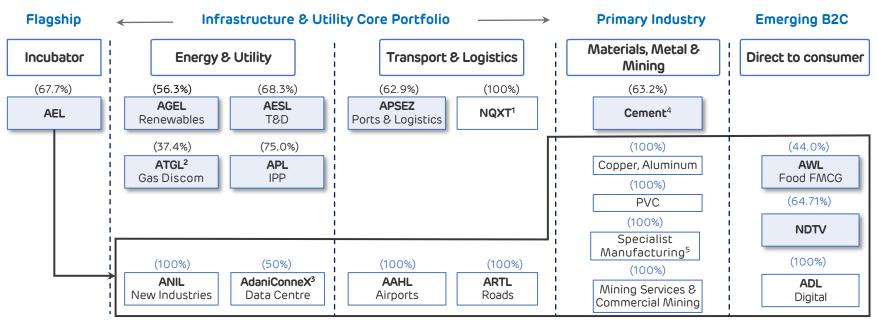


Adani Group Overview

Adani Portfolio: A World class infrastructure & utility portfolio







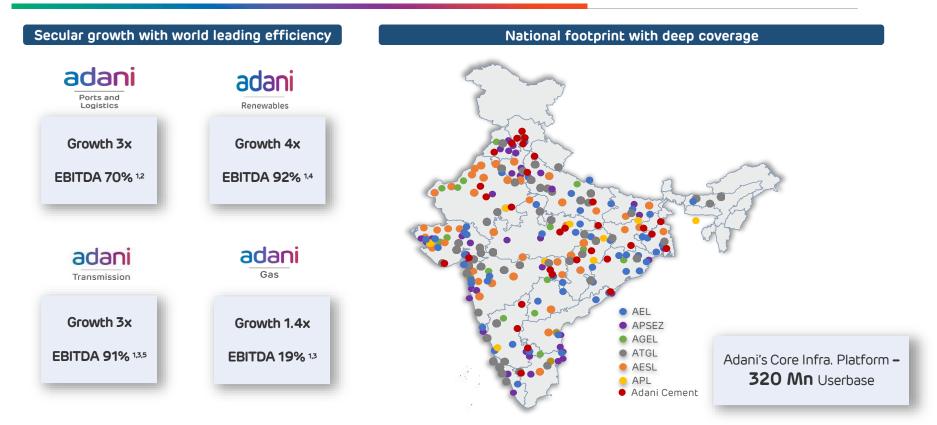
(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T8D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer | 4. Cement business includes 63.19% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited | 5. Includes the manufacturing of Defense and Aerospace Equipment

Adani Portfolio: Decades long track record of industry best growth with national footprint adani





Adani Portfolio: Repeatable, robust & proven transformative model of investment



Phase

Development



Operations

Post Operations

Center of Excellence

Project Management & Assurance Group

AIMSL*

Policy - Strategy - Risk

Capital Mgmt

Activity

a

Performanc

· Analysis & market intelligence

Origination

- Viability analysis
- Strategic value

Site Development

- Site acquisition
- Concessions & regulatory agreements
- Investment case development
- Engineering & design

Construction

- Sourcing & quality levels
- Equity & debt funding at project
- Life cycle O&M planning

Operation

- Asset Management plan
- Redesigning capital structure of assets
- Operational phase funding consistent with asset life

India's Largest Commercial Port (at Mundra)

Highest Margin

among Peers



Longest Private HVDC Line in Asia (Mundra - Mohindergarh)



2,140 MW Hybrid cluster operationalized in Raiasthan in FY23

India's first and



World's largest solarwind hybrid cluster



Centralized continuous monitoring of plants across India on a single cloud based platform

Energy Network Operation

- **Duration** Risk Matching
- Forex Currency Risk Management
- Interest Rate Risk management
- Governance & Assurance (ABEX -Adani Business Excellence)

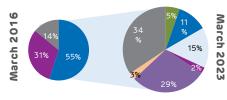


Highest line availability









O&M: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India) AIMSL: Adani Infra Mgt Services Pvt Ltd. IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, NBFC: Non-Banking Financial Company I *Adani Environmental Resource Management Services Ltd. (additional company is being proposed)

Company Profile

AEL: A Successful Incubator

Development Operations

Value

Creation

Attractive Incubation Record

Strong incubation record

Year 2015 > APSEZ, APL & AESL Year 2018 > AGEL & ATGL

Green Hydrogen Ecosystem

Manufacturing eco-system for generating low-cost green hydrogen

Ingots, cells, modules, wind turbines ϑ electrolysers

Business Model

Airports

Strong Consumer Centricity

Roads

HAM, BOT & TOT Model Projects

Technology backed operations

Consistent upgradation in technology for business efficiencies

e.g. solar manufacturing plant upgraded with TopCon technology

Direct to Consumers

Multi-model Business Verticles transition from B2B to B2C

e.g. Airports, Digital (Adani Super App) & Food FMCG business

Capacity Enhancement

Scaling size in Top Line & Asset Base

ANIL Ecosystem Module & Cell - 4 GW
ANIL Ecosystem largest WTG - 5.2 MW
Roads Project @ 5000+ L-Kms

Value to shareholders

Significant value creation for shareholders

- CAGR @ 32.5% over 28 Years
- Market Cap @ USD 112.5 Bn

Efficient Capital Management

Capital management plan

in line with underlying business philosophy

Net Debt /Equity ratio at 0.59x in FY23

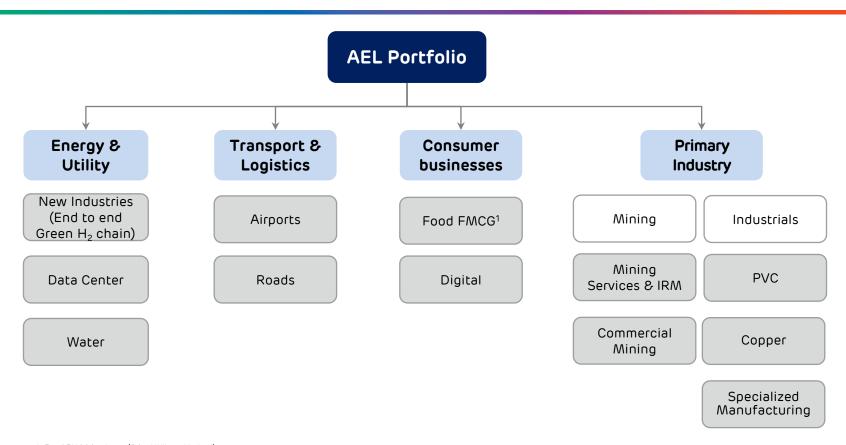
ESG Governance

ESG Philosophy ingrained in Business ESG Framework with commitment backed by policies and assurance

CRC established with 100% independent directors



AEL: Business Portfolio





^{1.} Food FMCG business (Adani Wilmar Limited)

Business Highlights

AEL: Business Highlights

□ ANIL Ecosystem

- Solar Manufacturing Total capacity at 4.0 GW
- Wind Manufacturing –Commercial production to start from Aug-23
- Ingot & Wafer Manufacturing Financial closure of Rs 900 Cr (IREDA)

□ Data Center

- AdaniConneX Seals the Largest Data Center Financing Deal in India with a USD 213 Mn Construction
 Financing Facility
- Adani Data center business won the "South Asian Company of the Year Award 2023" for delivering data center infrastructure and operational excellence
- Vizag Data Center construction work commenced in May-23

□ Roads

- Adani Road Transport team won "Energy Conservation Award Gold Category" in Road Construction organized by QCFI
- 3 out of 10 projects are more than 50% completed



AEL - Updates on Incubating Businesses

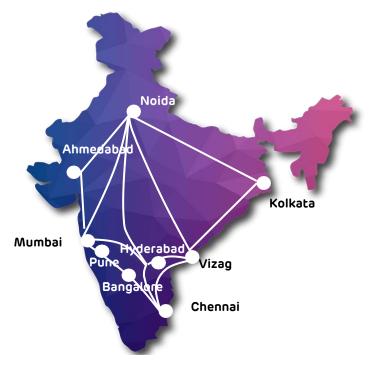
Energy & Utility – AdaniConnex Pvt Ltd (ACX - Data Center)

Transport & Logistics – Adani Airports Holdings Ltd (AAHL - Airports)

Adani Road Transport Ltd (ARTL - Roads)

AEL: Energy & Utility – ACX (Data Center)

Empowering Digital India with a Platform of Data Center Solutions with Strong Partnership





Site Progress Updates

Location	Overall Project Completion	Construction Completion	Activities Completed
Chennai	~74% (33 MW)	Phase I (17 MW) Operational	Design & Engineering , Procurement
Noida	~51%	~39%	Design & Engineering , Procurement
Hyderabad	~46%	~31%	Design & Engineering , Procurement



Land Acquisition Updates

Location	Updates
Navi Mumbai	Land acquisition completed
Vizag	Land acquisition completed Construction work commenced in May-23

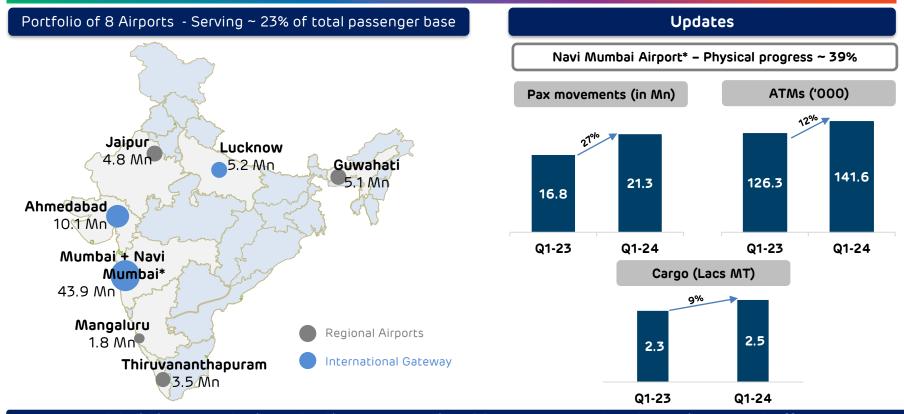


Customer Engagements

Customer	Updates
Hyperscale & Enterprise	 Orderbook of ~110 MW from Hyperscale & Enterprise customers In discussion with other Customers

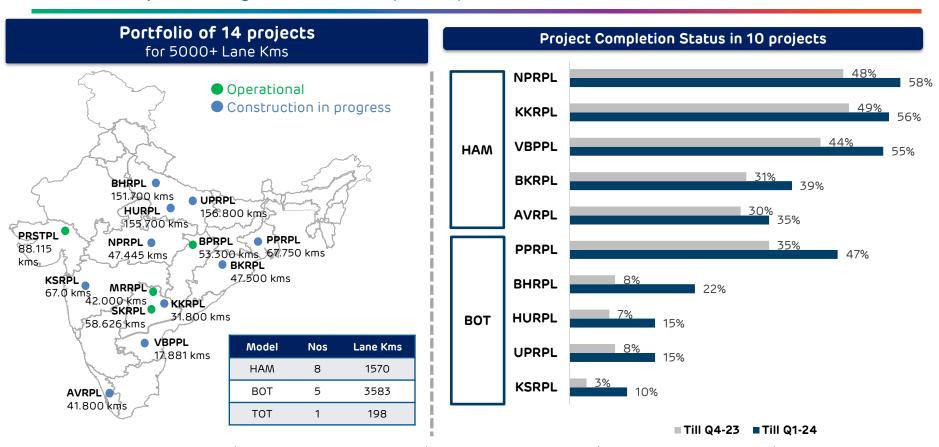


AEL: Transport & Logistics – AAHL (Airports)



Adani Airports to dominate the Airports space with 300 Mn+ consumer base leveraging network effect

AEL: Transport & Logistics – ARTL (Roads)



BPRPL – Bilaspur Pathrapali Road Pvt Ltd | MRRPL – Mancherial Repallewada Road Pvt Ltd | SKRPL – Suryapet Khammam Road Pvt Ltd | VBPPL – Vijayawada Bypass Project Pvt Ltd | NPRPL – Nanasa Pidgaon Road Pvt Ltd | BKRPL – Badakumari Karki Road Pvt Ltd | KKRPL – Kodad Khammam Road Pvt Ltd | AVRPL – Azhiyur Vengalam Road Pvt Ltd | PRSTPL – PRS Tolls Pvt Ltd | PPRPL – Panagarh Palsit Road Pvt Ltd | BHRPL – Budaon Hardoi Road Pvt Ltd | HURPL – Hardoi Unnao Road Pvt Ltd | UPRPL – Unnao Prayagraj Roads Pvt Ltd | KSRPL – Kagal Satara Road Pvt Ltd HAM: Hybrid Annuity Model I BOT: Build Operate Transfer I TOT: Toll Operate Transfer

AEL - Updates on Established Businesses

Energy & Utility

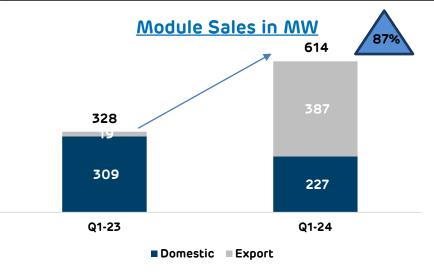
- Adani New Industries Ltd (ANIL) Ecosystem
- Primary Industries
- Mining Services & IRM

AEL: Energy & Utility – Adani New Industries Ltd (ANIL)

Integrated Manufacturing - Solar

Plant	Capacity	Status	
MSPVL (Existing Plant)	2.0 GW	 Module line operational TopCon Cell line COD expected by Q3-23 	
MSEL (New Plant)	2.0 GW	 Module & Cell line operational Domestic & Export Sale started 	







AEL: Energy & Utility - Adani New Industries Ltd (ANIL)

Integrated Manufacturing - Wind







Plant	Capacity	Certification
MWL (Wind Turbine Generator)	5.2 MW	ISO 9001:2015 (Nacelle Plant)IECRE-IEC (for global WTG supply)

Working Prototype 1 using LM Wind Power blades

- Provisional Certificate received in May-23
- RLMM Listing & Commercial operations expected by Q2-24

Working Prototype 2 using MWL blades

- Commissioning expected by Q2-24
- Nacelle facility
 - Operational and Commercial production expected to start from Aug-23
 - Procurement for raw material is in-progress
- Blade manufacturing facility
 - Ready for commercial production
 - Mould installation and production has commenced

AEL: Primary Industries

Mining Services

Mining Services

- 8 Nos. Mining service contracts in 3 states
- 2 Nos. Iron Ore mine service contracts in 2 states
- 5 Nos. Mines are operational including 1 Iron ore mine
- New Mining service contract for Pelma Mine awarded in Mar-23;
 Subsidiary PCL incorporated for this mine
- Maintained leadership with 50% market share in Mining Services business

Operational Service Contracts

Mining Service Contract	Customer/ Owner	Delivery as per Schedule
PEKB	RRVUNL	✓
GP III	CSPGCL	✓
Talabira	NLCIL	✓
Suliyari	APMDC	✓
Kurmitar	OMC	✓

Commercial Mining

Carmichael Mine, Australia

Activity	UoM	Q1-23	Q1-24
Coal Produced	MMT	1.3	2.6
Coal Shipped	MMT	1.0	2.4

Domestic Commercial Mines

- Total 7 Nos. Commercial Mine contracts in 5 states
- Agreement for Three Mines signed in March-23
- All commercial mines are under development stage



Operational Highlights

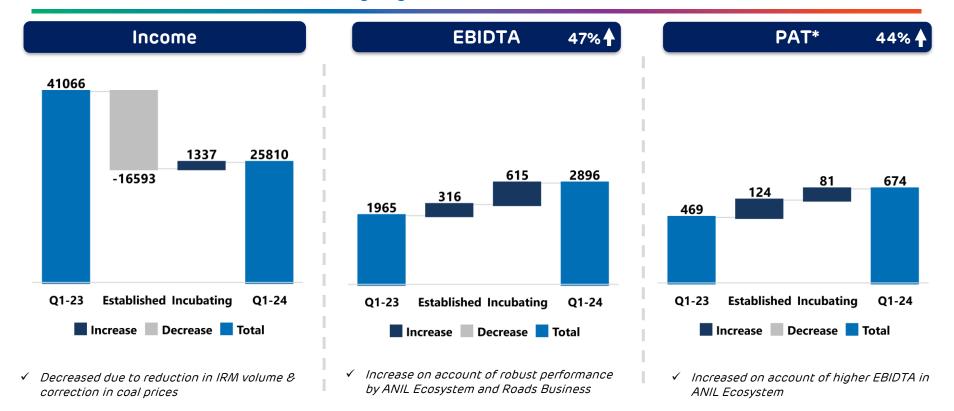
AEL: Operational Highlights

Business Established Incubating % **Particulars** Q1-23 Q1-24 Volume % Change Q1-23 Q1-24 in MW Change Pax movement **ANIL** 26.8% 16.8 21.3 87% Module Sales 328 614 (Mn) **Ecosystem Airports** 12.3% ATM ('000) 126.0 141.6 Volume % Q1-23 Q1-24 in MMT Change 8.6% Cargo (Lacs MT) 2.3 2.5 6.3 (22%)Production 8.1 Mining 6.4 (11%) Dispatch 7.2 Services % **Particulars** Q1-24 Q1-23 Change Volume % Q1-23 Q1-24 in MMT Change Roads Construction of 123.2 79.8 (35%)# IRM Roads (L-KMs) 26.7 17.8 (33%)Sales Volume



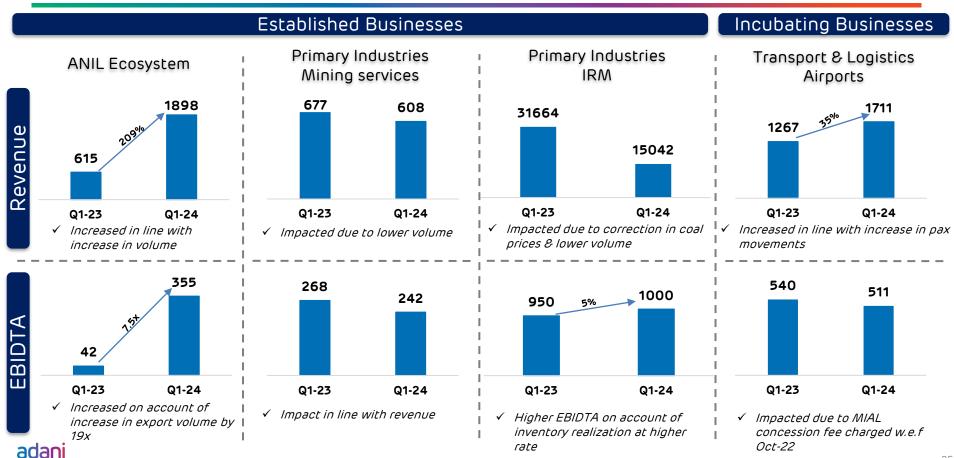
AEL - Financial Highlights

AEL: Consolidated Financials Highlights - Q1 FY24





AEL: Segment-wise Financials – Q1 FY24



ESG Highlights

AEL: ESG – Ratings, Awards and Recognition

ESG Ratings	AEL's Rating			
CSRHub (Consensus ESG Rating)	Ranking of 59 percentile, with consistent ranking above the industry average			
Sustainalytics	ESG Risk Rating score of 39			
DJSI-S&P Global Corporate Sustainability Assessment Scored 46/ 100 significantly better than average industry average score of 21/ 100				
MSCI	ESG Rating of 'CCC'			
CDP	B (Mgt. Level)			
CRISIL	ESG score of 44/100			

Awards and Recognition

Adani Data center business won the South Asian Company of the Year Award* 2023 for delivering data center infrastructure and operational excellence

Adani Road Transport team won "Energy Conservation Award - Gold Category" in Road Construction organized by QCFI**

MIAL - Best Sustainable Airport at the ASSOCHAM 14th International Conference and Awards for Civil Aviation, 2023

FIMI - Hindalco - Aditya Birla Award for Sustainable Mining" for Best efforts in Biodiversity Conservation and Sustainable Mining for Parsa East and Kanta Basin coal mine located at Surguja, Chhattisgarh.



adani * Honored by Frost & Sullivan

^{**} QCFI: Quality Circle Forum of India - Pune Chapter

AEL: ESG Performance Highlights

Energy, Emissions and Climate Change



26%↓*
Reduction in Energy
Intensity



Reduction in Operational Emissions#

55% |*



28% ↓*
Reduction in Water
Intensity



5% ↓*
Reduction in Energy Intensity
Mining Services



Cumulative – 10.3 Lakhs (FY'23) Plantation - 2.2 Lakhs (FY'23) Transplantation - 463 Afforestation - Mining Services



Energy consumption from RE source by Adani Airport business

~44%

Social Dimensions



Zero
High Consequence Work
Related Injury



7000+
Employees covered under
ESG Training from
Adani Portfolio companies



4007 Skill development training provided to Employees

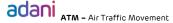
Thank You

Appendix

AEL: Transport & Logistics – AAHL (Airports)

Operational Details

Aisports	Passengers (In Mn)		ATM (I	n '000)	Cargo (In Lacs MT)	
Airports	Q1-24	Q1-23	Q1-24	Q1-23	Q1-24	Q1-23
Ahmedabad	2.9	2.1	21.1	17.0	0.3	0.2
Lucknow	1.6	1.2	11.0	9.0	0.0	0.0
Mangaluru	0.5	0.5	3.3	4.0	0.0	0.0
Mumbai	12.5	9.8	77.1	68.0	2.0	1.9
Jaipur	1.3	1.1	10.7	10.0	0.0	0.0
Guwahati	1.5	1.3	11.5	12.0	0.1	0.0
Thiruvananthapuram	1.0	0.8	7.0	6.0	0.0	0.0
Total	21.3	16.8	141.6	126.0	2.5	2.3



AEL: Transport & Logistics – ARTL (Roads)

Project Model	Project SPV / Location	Length (KMs)	Financial Closure	Project Status	Concession Period (in Yrs) (Const. + 0&M)
	Bilaspur Pathrapali Road Pvt Ltd (BPRPL) / Chhattisgarh	53.3	Secured	Operational	2 + 15
	Suryapet Khammam Road Pvt Ltd (SKRPL) / Telangana	58.6	Secured	Operational	2.5 + 15
	Mancherial Repallewada Road Pvt Ltd (MRRPL) / Telangana	42.0	Secured	Operational	2 + 15
НАМ	Vijayawada Bypass Project Pvt Ltd (VBPPL) / Andhra Pradesh	17.9	Secured	55%	2.5 + 15
7 17 101	Nanasa Pidgaon Road Pvt Ltd (NPRPL) / Madhya Pradesh	47.4	Secured	58%	2 + 15
	Azhiyur Vengalam Road Pvt Ltd (AVRPL) / Kerala	40.8	Secured	35%	2.5 + 15
	Kodad Khammam Road Pvt Ltd (KKRPL) / Telangana	31.8	Secured	56%	2 + 15
	Badakumari Karki Road Pvt Ltd (BKRPL) / Odisha	47.5	Secured	39%	2.5 + 15
ТОТ	PRS Tolls Pvt Ltd / Gujarat	49.5	Secured	Operational	0 + 20
вот	Panagarh Palsit Road Pvt Ltd (PPRPL) / West Bengal	67.8	Secured	47%	2.5 + 18
	Kagal Satara Road Pvt Ltd (KSRPL) / Maharashtra	65.1	Secured	10.1%	2 + 18



AEL: Transport & Logistics – ARTL (Roads)

Project Model	Project SPV / Location	Length (KMs)	Financial Closure	Project Status	Concession Period (in Yrs) (Const. + O&M)
	Maharashtra Border Check Post Network Ltd (MBCPNL) / Maharashtra	24 BCPs	Secured	21 BCPs Operation; 2 COD Achieved	1.5 + 23
	Ganga Expressway, Uttar Pradesh	464.2			
ВОТ	Budaun Hardoi Road Pvt Ltd (BHRPL)	151.7	Secured	22%	3 + 27
	Hardoi Unnao Road Pvt Ltd (HURPL)	155.7	Secured	15%	3 + 27
	Unnao Prayagraj Road Pvt Ltd (UPRPL)	156.8	Secured	15%	3 + 27

AEL: Primary Industries – Mining Services

Type of Project	Mine	Capacity	State	Customer (Owner)	SPV Name
	Parsa East Kente Basen	15.0 MMT	Chhattisgarh	RRVUNL	Parsa Kente Collieries Ltd
	Gare Pelma III	5.0 MMT	Chhattisgarh	CSPGCL	Gare Pelma III Collieries Pvt. Ltd
	Talabira II & III	20.0 MMT	Odisha	NLCIL	Talabira (Odisha) Mining Pvt Ltd
Mining Service	Suliyari	5.0 MMT	Madhya Pradesh	APMDC	Adani Enterprises Ltd
Contracts	Parsa	5.0 MMT	Chhattisgarh	RRVUNL	Rajasthan Collieries Ltd
	Kente Extension	9.0 MMT	Chhattisgarh	RRUVNL	Rajasthan Collieries Ltd
	Gare Pelma II	23.6 MMT	Chhattisgarh	MAHAGENCO	Gare Pelma II Collieries Pvt. Ltd
	Pelma	15.0 MMT	Chhattisgarh	SECL	Pelma Collieries Ltd
Iron Ore Service	Kurmitar	6.0 MMT	Odisha	OMC	Kurmitar Iron Ore Mining Pvt Ltd
Contracts	Bailadila Deposit 13	10.0 MMT	Chhattisgarh	NCL	Adani Enterprises Ltd



AEL: Primary Industries – Mining Services

Operational Details

Mine	State	Customer (Owner)	Q1-23 In MMT	Q1-24 In MMT
Parsa East Kente Basen	Chhattisgarh	RRVUNL	3.9	2.7
Gare Pelma III	Chhattisgarh	CSPGCL	0.9	0.5
Talabira II & III	Odisha	NLCIL	2.5	2.1
Suliyari	Madhya Pradesh	APMDC	0.2	0.9
Kurmitar	Odisha	OMC	0.6	0.1

AEL: Primary Industries – Commercial Mining

Type of Project	Mine	Capacity	State	Customer (Owner)	SPV Name
	Gondulpura	4.0 MMT	Jharkhand	AEL	Adani Enterprises Ltd
	Dhirauli	6.5 MMT	Madhya Pradesh	SMRPL	Stratatech Mineral Resources Pvt Ltd
Commercial Mining Contracts	Bijahan	5.3 MMT	Odisha	MMMPL	Mahanadi Mines and Minerals Pvt Ltd
	Gondbahera Ujheni East	TBD	Madhya Pradesh	MPNRPL	MP Natural Resources Pvt Ltd
	Madheri (Northwest)	TBD	Maharashtra	MHNRPL	MH Natural Resources Pvt Ltd
	Purunga	TBD	Chhattisgarh	CGNRPL	CG Natural Resources Pvt Ltd
	Gondbahera Ujheni	4.1 MMT	Madhya Pradesh	MPNRPL	MP Natural Resources Pvt Ltd

ESG Framework

AEL: ESG backed by Assurance



Vision

To be a world class leader in businesses that enrich lives and contribute to nations in building infrastructure through sustainable value creation.

Our Key ESG Commitments

- No net loss to biodiversity and 100% alignment with IBBI
- Becoming a net water positive company
- Become a signatory to UN Global Compact (UNGC)
- Airport and data center businesses to become operational net zero by 2030
- **Creating shared value** for communities through integrated and sustainable development
- Achieve 'zero harm' through institutionalizing systems, controls and standards
 - Other ESG targets and commitments (pg. 3-5)

Guiding principles

UNGC	SDG	SBTi
GRI Standard	BRSR	DJSI
TCFD	IBBI	CDP

Policy Structure

- Environment Policy
 - Energy and Emission Policy
 - Water Stewardship Policy
 - Biodiversity Policy
- Human Rights
 - Corporate Social Responsibility Policy
 - Occupational Health and Safety Policy
- Board Diversity
 - · Anti-corruption and anti-bribery
 - Related Party Transaction Policy

Focus Area

- Climate Action
- Affordable and clean energy
- Clean water and sanitation
- Responsible consumption
- Biodiversity conservation
- No poverty
- Zero hunger
- Good health and well being
- Quality education
- Decent work and economic growth
- Industry, innovation & infrastructure

Policy and ESG Alignment framework backed by robust assurance program



AEL: Adopted UN Sustainable Development Goals

United Nations Sustainable Development Goals 2030





















10 REDUCED INEQUALITIES















Our Key Social Initiatives mapped to UNSDG

Forest Produce

Women's Education

- 1. No Poverty
- 2. Zero Hunger 4. Quality Education

Multiple Locations

- · Own schools, digitalization and up gradation of Govt, school to provide cost free education to the needy.
- Project Suposhan undertaken by Adani Wilmar is successfully continuing its operation.

Women's Health

3. Good Health & Well Being

Sarquia

Sarquia &

Tamnar

· Partnered with self help group to educate and provide sanitary pads for safe menstrual hygiene to ensure better health.

· Various projects undertaken by Gauri Self help

groups for collection and marketing of Non-Timber

Women's **Empowerment**

- 2. Zero Hunger
- 5. Gender Equality
- 8. Decent Work & Economic Growth

Ecology

Mundra

 Conservation of mangroves in coordination with **GUIDE**

- 7. Affordable and Clean Energy
- 13. Climate Action
- 14. Life Below Water
- 15. Life on Land

Local & Rural infra Development

Sarguja

• Organic Farming and Integrated Multi purpose business model

- 9. Industry, Innovation & Infra Structure
- 11. Sustainable Cities & Communities

Water Secure Nation

Multiple Locations · Deepening of ponds and tanks, Rooftop Rainwater Harvesting, Recharging Bore wells

6. Clean Water and Sanitation

Social philosophy drives initiatives that are aligned with UN Sustainable Development Goals



UNSDG - United Nations Sustainable Development Goals

AEL: Strong Governance Framework

Key Governance Areas	Key Highlights		
Board Independence &	✓ More than 50% Independent Directors		
Diversity	✓ 12.5% Women Directors		
Corporate Responsibility, CSR & Nomination & Remuneration	✓ Corporate Responsibility Committee in place with 100% Independent Directors to provide assurance on ESG aspects		
	 ✓ Corporate Social Responsibility Committee in place with 75% Independent Directors ✓ Nomination and Remuneration Committee with 100% Independent Directors 		
Audit Oversight	✓ Audit Committee consisting of 100% Independent Directors (100% non-promoter/ non-executive)		
	Statutory Auditors : M/s. Shah Dhandharia & Co. LLP		
	Risk Management Committee in place with 50% Independent Directors		
	✓ Sub-Committees of Risk Management Committee with 66% independent directors:		
Risk Management	■ Mergers & Acquisitions Committee		
	 Legal, Regulatory & Tax Committee Commodity Price Risk Committee 		
	 Reputation Risk Committee 		
	✓ Detailed Policy in place for Related Party Transactions (RPT) to ensure all RPTs are on 'arm's length' basis		
Related Party Transactions	✓ All RPTs are reviewed by the Audit Committee and are duly disclosed in the annual report		
	✓ All RPTs beyond statutory thresholds require shareholder approval by way of ordinary resolution.		
Stakeholders Relationship	✓ Stakeholders Relationship Committee in place with 50% Independent Directors		
Anti Corruption and Anti	 Anti Corruption and Anti Bribery policy in place with Zero tolerance of Bribery and Corruption. 		
Bribery & Code of Conduct	✓ Code Of Conduct For Board Of Directors And Senior Management in place.		
	✓ Insider Trading Code in Place		

ESG Governance Structure



Roles & Responsibilities of AEL Corp ESG Function

- \checkmark Defining and setting ESG priorities for AEL.
- ✓ Development of ESG related policies, and procedures
- \checkmark Support AEL BUs for developing transition plan to become operational net zero
- \checkmark Capacity Building on ESG for businesses including training
- Submit response to key ESG rating agencies such as DJSI and CDP and develop ESG & BRSR Report.
- \checkmark ESG target setting and monitoring performance

Roles & Responsibilities of BU ESG Team

- ✓ Create business-level ESG strategy, implementation and monitoring plan.
- ✓ Develop decarbonization strategy with an objective to become a Net Zero business
- ✓ Manage ESG related compliance obligations.
- ✓ Business specific ESG disclosures



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Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking statements," including those relating to general business plans and strategy of Adani Enterprises Limited ("AEL"), the future outlook and growth prospects, and future developments of the business and the competitive and regulatory environment, and statements which contain words or phrases such as 'will', 'expected to', etc., or similar expressions or variations of such expressions. Actual results may differ materially from these forward-looking statements due to number of factors, including future changes or developments in their business, their competitive environment, their ability to implement their strategies and initiatives and respond to technological changes and political, economic, regulatory and social conditions in India. This presentation does not constitute a prospectus, offering circular or offering memorandum or an offer, or a solicitation of any offer, to purchase or send should not be considered as a recommendation that any investor should subscribe for or purchase any of AEL's shares. Neither this presentation nor any other documentation or information (or any part thereof) delivered or supplied under or in relation to the shares shall be deemed to constitute an offer of or an invitation by or on behalf of AEL.

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